



HOSPITALITY PRODUCTION SERVICES – TENT INFRASTRUCTURE AND
PRODUCTION SERVICES FOR THE UEFA CHAMPIONS LEAGUE FINAL 2019
(AND OPTION FOR 2020 & 2021)

Invitation to express interest

1. Introduction

UEFA is the owner and organiser of the UEFA Champions League Final, Europe's most prestigious annual sporting event and the climax of the European club football season.

Building on the success of the previous UEFA Champions League Final editions, UEFA is aiming to provide first-class temporary hospitality infrastructure and a memorable experience to its various target groups attending the upcoming finals.

As such, the UEFA Hospitality Production unit is looking for a partner for the provision of the "Champions Village" that will host the guests of UEFA's Commercial Partners (e.g. Sponsors, Broadcasters and Business Relations) for the next three UEFA Champions League Finals taking place in 2019, 2020 and 2021. Whilst the location of the 2019 Final is known and will take place at the Atletico Madrid stadium on Saturday 1 June 2019, the host cities and venues for the 2020 and 2021 will be appointed at a later stage.

At this stage, UEFA is inviting candidates to apply for the provision of the required services either ONLY in Madrid in 2019 OR for the next three editions of the UEFA Champions League Finals, i.e. 2019, 2020 and 2021.

The selected candidate will be responsible for the provision, installation and dismantling of the tent(s) infrastructures for the Champions Village tents and delivery of certain production services, which comprise:

- Welcome area; Communal area; Guest area; Light, sound & audiovisual;
- Branding elements connected to the tent infrastructures (e.g. gables branding, branded lining, etc.);
- Utilities; and
- Any additional structures required (e.g. merchandise booth, cloakroom, and covered bars in the communal area).

For such purposes, UEFA intends to organize a tendering process ("Tender").

2. The Selection Process

The process for the selection of company(ies) for the UEFA Champions League Finals tent infrastructures and production services, as currently planned, is divided into three phases:

- Phase 1 – Invitation to Express Interest: the initial, pre-Tender phase during which UEFA collects information regarding the candidate(s) based on which it evaluates eligibility of such candidate(s) to participate in Phases 2 and 3;
 - Phase 2 – Participation in the Site Visit to Madrid; the opportunity for selected candidates to participate in a Site Visit where additional information will be given relating to the scope and scale of the project, in order for candidates to gather information required to prepare for Phase 3;
 - Phase 3 – The Tender: the sending of an Invitation to Tender ("ITT") by UEFA to the selected candidate(s) and the preparation and submission of a proposal by the
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selected candidates in response, during which UEFA will evaluate such proposals and subsequently select and appoint a qualified company(ies) for the provision of the required services.

All participants invited to Phase 2 and Phase 3 will receive the ITT document, which will set forth all applicable terms and conditions for the Tender.

To give each candidate(s) an overview of the timing and further proceedings, UEFA has put into place the following tender process plan (which may be subject to change at any time, as deemed necessary by UEFA):

Publication of this Invitation to Express Interest	Friday 9 February 2018
Deadline for candidates to express interest in participating in the Tender	Friday 23 February 2018
Selected candidates to participate in the Site Visit to the Champions Village location in Madrid	Thursday 1 March 2018
Selected candidates receive the ITT	Friday 30 March 2018
Selected candidates submit their proposals in response to the ITT	Friday 1 June 2018
Evaluation, clarification and selection of proposals	Friday 15 June 2018
Appointment of successful candidate (subject to contract)	Friday 29 June 2018

3. Submissions of Expression of Interest

In order to be considered to participate in the Site Visit and the Tender, interested candidate(s) shall respond to this Invitation to Express Interest by submitting the relevant information and documentation as set out below.

Candidate(s) shall submit to UEFA an official letter, on headed notepaper and in English (the "Application") expressing their interest in participating in the Site Visit and the Tender, by no later than Friday 23 February 2018. The Application shall include the following supporting information:

- full details of the return address and contact person for all matters in connection with this Invitation to Express Interest;
- all of the information/documents (in English only) required in Section 4 below entitled "Required Information and Documentation";
- confirmation of attendance at the Site Visit in Madrid on Thursday 1 March; and
- "Statement of Undertaking" in the form provided in Appendix 1 to this Invitation to Express Interest, duly signed by an authorized representative from the interested entity.

The Application with all supporting information and documentation must be sent by email only to the following address by no later than 18h00 CET on Friday 23 February 2018 to both email addresses stated below:

Hospitality Production Team

Romain Vez	romain.vez@uefa.ch
Diogo Fragoso	diogo.fragoso@uefa.ch

Incomplete submissions which do not include all of the above information and/or documentation will not be considered by UEFA.

Upon receipt of the Application with all required supporting information and documentation, UEFA shall determine, at its sole discretion, if it requires further information/documentation or clarification from any or all of the candidate(s). In such cases, UEFA reserves the right to contact the relevant candidate accordingly and to request that they provide such additional information/documentation.

UEFA, at its sole discretion, will decide which candidate(s) are qualified to participate in the Site Visit and the Tender, and such qualified candidate(s) will receive the ITT. Unsuccessful candidate(s) will be informed accordingly and UEFA shall not be obliged to give any reason for its selection or rejection.

4. Required Information and Documentation

Before selection of the candidate(s) that may participate in the Site Visit and the Tender, UEFA shall evaluate the eligibility of the candidate(s) based on the review of the following information and documentation (all documentation must be returned in English):

- description of proven experience in building tent infrastructures;
- examples, photos and references of previous tent infrastructures managed by the candidate;
- examples, photos and references of production services managed by the candidate at major events (such as light, sound, audiovisual equipment and branded tented structures);
- evidence of sufficient resources and appropriate infrastructure to provide the Champions Village tent infrastructure;
- annual reports or key accounting figures from the last three years;
- proof of strong financial standing with up-to-date declarations from the inland revenue, national treasury department or other relevant governmental body;
- organizational chart with key personnel (must be English-speaking and adequately trained).

NOTE: During any part of the Tender, UEFA reserves the right to request additional information/documentation as deemed necessary, including but not limited to any guarantees.

5. Legal Provisions

1. This Invitation to Express Interest does not constitute an invitation to make offers or an invitation to participate in the Site Visit or the Tender, nor does it constitute the basis of any contract which may be concluded upon conclusion of the Tender.
 2. Information collected through this Invitation to Express Interest will be used by UEFA solely for its analysis and will not be disclosed to the public.
 3. UEFA reserves the right to reject any and all submissions of expression of interest, amend or supplement any rules set up herein and/or cancel part of or the entire selection process (and/or the Tender). If part of or the entire selection process is cancelled, it may be restarted at any time and any given interested candidate may or may not be invited to participate in the new selection process, at UEFA's absolute discretion.
 4. UEFA has taken all reasonable care to ensure that any information provided by UEFA in relation to this Invitation to Express Interest, the Site Visit, the Tender and/or the ITT is accurate in all material respects. However, any such information is provided solely by way of explanation of the services which UEFA intends to use, and neither UEFA nor any of its representatives, agents or employees make any representation or warranty or accept any responsibility for the accuracy or completeness of any such information. Nor shall they be liable for any loss or damage suffered by any applicants in reliance on such information or any subsequent communication made by UEFA.
 5. The candidate agrees that:
 - 5.1. it (and its officers, employees, agents and advisers) shall keep confidential the terms of this ITEI and any information relating to affairs or business of UEFA which comes into its possession in relation to this ITEI and/or the Tender;
 - 5.2. it shall not disclose confidential information (or any parts of it) to any third party without the prior written consent of UEFA, which may be given or withheld in its absolute discretion (save, where required by law);
 - 5.3. it shall only be entitled to use confidential information for the purpose of the Tender; and
 - 5.4. it shall not discuss the financial terms of the Tender with rival candidates.
 6. Each candidate is responsible for all costs, expenses and liabilities incurred in the preparation of its Application, any responses to requests for further information by UEFA any negotiation with UEFA following receipt by UEFA of its Application, and any costs associated with the candidate's attendance at the Site Visit (whether or not an invitation to participate in the Tender is issued). UEFA shall bear no liability whatsoever in this respect. For the avoidance of doubt, the candidate shall be solely responsible for any and all costs, expenses and logistical arrangements arising out of its attendance at the Site Visit (if invited).
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7. Each candidate is strictly prohibited from making any form of public announcement or statement relating directly or indirectly to this ITEI, the Tender, UEFA, and/or any UEFA competition (whether it is invited to participate in the Tender or not) without the prior written consent of UEFA, which may be given or withheld in its absolute discretion.
8. UEFA shall not be liable to any interested candidate for any costs or losses arising in connection with the submission of its Application, attendance to the Site Visit and/or participation in the Tender.

Appendix 1:

Phase 1 - Statement of Undertaking

Name of company: insert Name of Company

Tax number: insert tax number

Address: insert Street Postal Code City Country

referred to hereinafter as the "Company", hereby expresses interest in participating in the Tender for the provision of tent infrastructure and production services at the UEFA Champions League Finals in 2019 **OR** 2019, 2020 & 2021, and undertakes that:

1. no information provided nor representations made to UEFA are false, inaccurate or misleading;
2. none of the Company's representatives or employees shall make any form of public announcement or statement relating directly or indirectly to UEFA, the Invitation to Express Interest and/or the Tender to any media without the prior written approval of UEFA and that any non-compliance will lead to the penalty of being held responsible for any damages caused;
3. it (and its officers, employees, agents and advisers) shall keep confidential the terms of this ITEI and any information relating to affairs or business of UEFA which comes into its possession in relation to this ITEI and/or the Tender, it shall not disclose confidential information (or any parts of it) to any third party without the prior written consent of UEFA, which may be given or withheld in its absolute discretion (save, where required by law) and it shall only be entitled to use confidential information for the purpose of the Tender.
4. all intellectual property and commercial rights in relation to UEFA, the Invitation to Express Interest and/or the Tender belong exclusively to UEFA;
5. it is capable of and shall comply with all legal provisions contained in the ITEI or otherwise agreed in writing with UEFA;
6. UEFA shall not be held responsible for any costs, expenses and/or liabilities incurred in by the Company in the preparation and submission of the information and/or documentation in response to the Invitation to Express Interest and/or any responses to requests for further information by UEFA;
7. any association with UEFA or its competitions and events in any manner whatsoever without UEFA's prior written approval is strictly prohibited;
8. UEFA shall not be required to invite the Company to participate in the Tender and reserves the right to re-organize any services related to the Tender or to re-open part of or the entire tendering process at a later stage;
9. this Statement of Undertaking and any related documentation shall be governed by and construed in accordance with the substantive laws of Switzerland. The place of jurisdiction shall be Nyon, Switzerland.

By submitting this Statement of Undertaking (where capitalised terms shall have the meaning as defined in the Invitation to Express Interest, unless otherwise defined herein), I/we confirm that I/we have read and understood the foregoing terms and conditions issued by UEFA regarding the process for selection of a candidate(s) for the provision of tent infrastructure and production services at the UEFA Champions League Finals in 2019 **OR** 2019, 2020 & 2021, and agree that the Company which I/we duly represent is bound by such terms and conditions.

Signature: _____

Name and Title: _____ Date: _____

Place: _____

Official Stamp:



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